IT ALWAYS STARTS WITH WHY!

At ZenSupplies our mission is simple — “To bring a true innovation to the dental industry by being bold, scrappy, audacious; and by embracing change, integrity, and trust”
HAVE YOU EVER EXPERIENCED THE FOLLOWING AT YOUR OFFICE?
You are getting ready for a procedure and your assistant tells you that **YOU ARE OUT** of heavy body. In addition, the double-sided articulating paper, the one you like, has not arrived yet!
YOU ASKED SUSAN, your dental assistant, to go on Safcodental.com and FIND A BETTER DEAL because your dental supply rep is being dishonest with you regarding price. And frankly, he hasn`t shown up in awhile, and you don`t feel that sense of LOYALTY anymore.
OR, EVEN WORSE...

You find out that Susan, your favorite dental assistant, is MOVING TO FLORIDA with her husband. WHO IS GOING TO DO THE ORDERING NOW?

You are hoping that she saved all of the YELLOW STICKY NOTES with all of the products listed on them from the last 6 years...
AND LAST BUT NOT LEAST...

How does Dr. Blatchford achieve **5% OF OVERHEAD ON DENTAL SUPPLIES** with an office that is out of control?
BY THE WAY...

WHERE IS MY SCHEIN BARCODE SCANNER???
WELCOME TO ZEN SUPPLIES

THE CLOUD-BASED INVENTORY MANAGEMENT SOLUTION WITH FUNCTIONALITY TO:

1. CONTROL INVENTORY & ELECTRONICALLY PLACE ORDERS
2. SET, MONITOR & MANAGE BUDGETS
3. TRACK ORDERS & RECONCILE SHIPMENTS
4. SUPPORT MULTIDISTRIBUTORS IN A SINGLE PLACE
5. HAVE REAL-TIME ACCESS TO PRICE COMPARISONS
6. SAVE TIME FOR YOUR TEAM TO FOCUS ON QUALITY DENTISTRY, NOT INVENTORY
CASE STUDY
### FIRST SMILES DENTAL & ORTHODONTICS

**7 TREATMENT ROOMS** (General/Family Dentistry, Pediatric, Ortho)

<table>
<thead>
<tr>
<th>Description</th>
<th>BEFORE</th>
<th>AFTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Production</td>
<td>$850,000</td>
<td>$850,000</td>
</tr>
<tr>
<td>Annual Dental Supplies</td>
<td>$55,250</td>
<td>$42,500</td>
</tr>
<tr>
<td><strong>DIRECT SAVINGS</strong></td>
<td></td>
<td>$12,750</td>
</tr>
<tr>
<td>Average Loss due to Disorganization</td>
<td>$2,500</td>
<td>$0</td>
</tr>
<tr>
<td>Loss due to Ordering Wrong Products</td>
<td>$1,000</td>
<td>$400</td>
</tr>
<tr>
<td>Staff Time &amp; Continuity</td>
<td>$1,450</td>
<td>$450</td>
</tr>
<tr>
<td>Average Loss due to Expired Product</td>
<td>$400</td>
<td>$0</td>
</tr>
<tr>
<td>ZenSupplies Annual Subscription</td>
<td></td>
<td>$720</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$5,350</td>
<td>$1,570</td>
</tr>
<tr>
<td><strong>INDIRECT SAVINGS</strong></td>
<td></td>
<td>$3,780</td>
</tr>
</tbody>
</table>

**TOTAL SAVINGS:** $16,500
FEEDBACK

DR. SCOTT GOLDMAN, DDS

“ZenSupplies procurement software has revolutionized the way we order, manage, and analyze our dental supply inventory. We have significantly cut back on waste, fraud, and abuse across all our affiliate dental offices.

Our doctors are extremely satisfied as they have the confidence to know at any one time EXACTLY what is on hand in the office. Our overall supply costs has decreased from 6.3% of overhead to 5.4% since introducing ZenSupplies software.

We have experienced a significant reduction on staff time needed to organize and order supplies as well. We all have software management systems for our clinical patients, why not for our dental supplies? Why would you not use ZenSupplies?”
FEEDBACK

JUSTINO MARTINEZ
Ortho Lead Assistant

“ZenSupplies has revolutionized our ordering process, being on hold just to place an order is a thing of the past. Aside from making my orders fast and efficient, it’s fun to use! The time I save I can use towards providing personal care with our patients.

And what's best is this app works great for any department, general, Pediatric, Ortho. Its versatility is a plus. With the great personal care they give to their clients I would recommend ZenSupplies to any office.”
TO GET ORGANIZED & START SAVING
CONTACT US

TIGER SAFAROV
FOUNDER

Phone: 872-225-2090
Email: TEAM@ZENSUPPLIES.COM

www.zensupplies.com